

**CHICAGO OFFICE TECHNOLOGY GROUP ANNOUNCES LAUNCH OF  
NEW SALES TRAINING PROGRAM**

*FOR IMMEDIATE RELEASE*

COTG (*Press Release*) – January, 2008 – Bolingbrook, IL – Chicago Office Technology Group, Chicago’s leading provider of document management solutions, has announced the launch of a new sales training program. Online, instructor-led and self-study programs are immediately available for on-boarding classes as well as advanced and management-level professionals.

“We have been looking for a comprehensive training solution to meet our growing needs,” said Terry Dixon, President of Chicago Office Technology Group. “We are extremely pleased with the skills and techniques that the new Director of Training and Development, Myra Wilkins, has brought to the company.”

“Our goal was to equip a new generation of sales representatives with the necessary tools to be successful at COTG,” Wilkins added.

The training program focuses on a broad range of techniques to assist in areas such as territory management, sales coaching and new account development. “Whether you are a new or advanced salesperson or an experienced sales manager, there is a COTG sales training program that meets your needs,” stated Wilkins.

Wilkins has been responsible for the training of over 100 sales representatives and sales managers since the programs inception in early 2008. The program has provided COTG with the opportunity to recruit, attract and train top talent from the local market.

Myra Wilkins joined COTG in December 2007 as the Director of Training and Development. Wilkins came to COTG with over 17 years of successful experience in the sales management, training and development fields. Her model for success is currently used as a benchmark nationwide throughout the GISX companies.

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For more information, visit [www.cotg.com/training.html](http://www.cotg.com/training.html)